

Real Estate Value Proposition







Why Choose Sarabi Realty Group?

Sarabi Realty Group is a World class real estate firm based in Nairobi Kenya dedicated to serving the investment community.

Our expert team provides personalized, professional support throughout the property lifecycle, from site selection, due diligence to closing and beyond.

We are committed to excellence and integrity in everything we do. Our brand identity reflects the premium service and trustworthiness we bring to every deal.







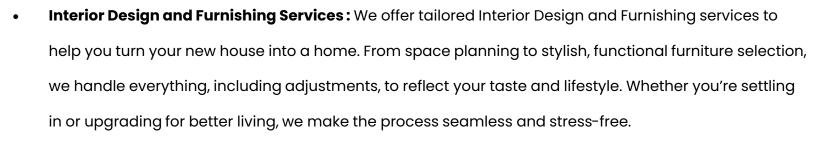


- **Negotiating Discounts When Buying:** We leverage our deep market knowledge and strong relationships with developers and sellers to negotiate the best possible purchase price. By securing discounts and favorable terms, we maximize your investment's potential upside and improve your overall return on investment.
- Guidance on Selecting the Best Property: Our consultants analyze market trends, neighborhood growth
 projections, and your specific investment goals to identify properties with high upside. We present tailored
 options and clearly outline the risks and benefits of each. This ensures you make informed choices that
 align with your portfolio objectives.
 - **Vetting Developers:** Sarabi conducts rigorous due diligence on all developers and projects. We work only with licensed, reputable developers who are known for timely delivery and quality construction. By vetting developers thoroughly, we protect your investment from construction delays, financial issues, or legal problems.





- Progress Updates for Ongoing Projects: For off-plan or under-construction properties, we provide regular, detailed progress reports. Our team shares site visit notes, photographs, and updated timelines so you are always informed of construction milestones. This transparency ensures any issues are addressed promptly and projects stay on schedule.
- Assistance with Litigation During Contracts: Our legal advisory team assists you with any disputes or issues that arise during sale agreements and property transfers. We coordinate with experienced real estate lawyers to resolve contract disagreements quickly and efficiently, safeguarding your interests and ensuring a smooth closing.



Payment Plan Guidance: Many developers offer installment payment plans for off-plan purchases. We advise on structuring your payment plan to match your cash flow and minimize financing costs. By negotiating favorable down-payments and timelines, we help you manage your budget effectively while securing prime investment properties.





Mortgage Financing Assistance: We assist you in navigating mortgage and financing options through our partners: the Kenya Mortgage Refinance Company (KMRC) and major banks (NCBA, KCB, Standard Chartered). We help fast track loan application, compare interest rates and terms, and liaise with lenders to secure the best financing solution. This support simplifies the loan process and gets you approved faster.







CONCLUSION



Real estate is personal at Sarabi Realty Group. We are here to connect you with spaces where memories are made. Your dream home is waiting, and we will help you find it.





Reach Out To Us On:



+254 700 563 667



sales@sarabirealtygroup.co.ke



Sarabi Realty Group



sarabirealtygroup



Sarabirealtygroup.co.ke